



# Sarah H. Cohn

PARTNER

Sarah is a partner in the Real Estate group with a focus on financing, acquisitions and dispositions.



## Industries

[Hospitality](#)

## Practices

[Finance](#)

[Real Estate](#)

— [Acquisitions & Dispositions](#)

— [Real Estate Finance - Lenders](#)

— [Real Estate Workouts, Restructuring & Distressed Debt](#)

## Education

William & Mary Law School, JD, Notes Editor,  
William & Mary Bill of Rights Journal

University of Pennsylvania, BA, cum laude

## Offices

[Washington, DC](#)

## Phone

[202.350.3693](tel:202.350.3693)

## Email

[sarah.cohn@afslaw.com](mailto:sarah.cohn@afslaw.com)

Sarah represents clients in all aspects of commercial real estate law, including the financing, leasing, acquisition, development, and disposition of commercial properties in the Washington, DC area and throughout the United States. Sarah has experience representing financial institutions, private equity funds, and other institutional investors in a wide variety of real estate financing, including preferred equity investments, senior secured financing, mezzanine financing, note-on-note financing, co-lender agreements, loan participation transactions, and intercreditor agreements, as well as experience with loan workouts, loan restructurings and foreclosures of commercial properties.

## Client Work

- Represented investor in a preferred equity investment in connection with the construction of a multifamily property located in Chatham County, GA. Represented lender in a senior construction loan of a multifamily property located in Orange County, FL.
- Represented lender in a mortgage loan in connection with the acquisition of a hotel portfolio in North Carolina and South Carolina.
- Represented lender in a mezzanine loan in connection with the development of multifamily property in Mecklenburg County, NC.
- Represented investor in a preferred equity investment in connection with the development of a multifamily property located in Prince George's County, MD.
- Represented lender in a senior construction loan for the construction and development of a multifamily apartment building and condominium building in Alexandria, VA.
- Represented lender in the acquisition of an A Note in a construction loan for the development of a multifamily property located in DuPage County, IL.

## Previous Work

Before joining ArentFox Schiff, Sarah was an associate in the Northern Virginia office of a large international law firm where her practice focused on real estate transactions. Prior to that, Sarah served as special assistant to the Virginia Secretary of Commerce and Trade in the Office of the Governor of Virginia.

## Professional Activities

---

Sarah is a member of the Board of Directors of the Children's Science Center. She is also a member of the Real Estate, Housing, and Land Use Section of the District of Columbia Bar.

## Publications, Presentations & Recognitions

---

- Sarah has been named to “Legal Elite” in *Virginia Business* five times. She has also been honored as a “Rising Star” by the Advanced Commercial Leasing Institute of Georgetown University Law Center.
- Sarah was recognized as a 2019 NextGen Real Estate Leader by DCA Live and was named as “Ones to Watch” in Real Estate Law by *The Best Lawyers in America* from 2021-2025.

## Bar Admissions

[District of Columbia](#)

[Virginia](#)