



Sam Webb

PARTNER

Sam specializes in complex business transactions, including in particular real property and business entity acquisitions, dispositions, and finance.



Practices

Real Estate
— Real Estate Leasing
Finance
Corporate & Securities

Education

Vermont Law School, JD, 1997
Middlebury College, BA, 1991

Offices

Boston

Phone

617.973.6151

Email

Sam.Webb@afslaw.com

Sam's clients include domestic and international companies, banks, institutions and individuals.

Sam has extensive experience representing owners, investors and lenders in office, industrial, retail, residential and hospitality projects of all sizes. Sam's practice also encompasses general business representations, including entity formation and joint ventures, mergers and acquisitions, private investments and finance.

Recent projects include acquisitions, sales, developments, financings and leases for properties throughout the Americas and M&A and financing transactions in Europe and Asia. Sam, and the firm, also specializes in inbound foreign investments. Sam was previously an attorney at Posternak Blankstein & Lund LLP.

Client Work

- Represented private and institutional clients in the acquisition and financing of industrial properties and portfolios throughout the US.
- Represented Boston-based developers for office, residential and hospitality acquisitions, dispositions, and leasing.
- Represented private developers and property owners in joint ventures with local sponsors, inbound foreign investment and mortgage financings.
- Represented private company clients in joint ventures, private investment, institutional financing and commercial contracts.
- Represented retail portfolio owners in acquisitions, dispositions, financings and leasing.
- Represented developers in office, luxury residential, hospitality, retail and industrial projects around the country.
- Represented developers and property owners in government development and leasing contracts.
- Represented institutional lenders in luxury residential, hospitality and senior housing

developments in New England, New York, Florida, and California.

- Represented a Senior Housing developer and manager in numerous acquisitions, dispositions and bond financings.
- Represented banks and borrowers in modifications to and restructurings of distressed loans.
- Represented real estate investment trusts in office portfolio and hospitality acquisitions throughout the US.
- Formed funds and management companies for domestic and foreign investment sponsors including complex joint ventures for office, hotel and retail acquisitions.
- Represented foreign and domestic technology and industrial companies in acquisitions of businesses and related asset in the US and abroad.
- Represented numerous private equity investors and emerging company clients from start-up phases through late investment rounds.
- Negotiated leases, lease amendments and sale-leasebacks for office, industrial, restaurant and retail clients of all sizes.
- Represented a charitable foundation and its operating subsidiary's challenge for the 2021 America's Cup.

Boards, Memberships & Certifications

- Boston Bar Association
- Real Estate Finance Association
- New England Sailing Foundation, Board of Directors
- Eastern Yacht Club, Secretary

Bar Admissions

[Massachusetts](#)